

INVESTMENT IN VIETNAM



Speaker: Dinh Thi Tam Hien
Investment Counsellor
Vietnam Embassy to Korea

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WHY SHOULD WE DO INVEST TO VIETNAM?



GROWING ECONOMY

	2013	2014	2015	2016 Target
GDP	5,42% 171 Bil USD	5,98% 184 bil USD	6,68% 210 bil USD	6,7%
CPI	6,6 %	4,09%	0,63%	< 5%
Export	15,4% 132 bil USD	13,6% 150 bil USD	8,1 % 162 bil USD	10%
Import	131 bil USD	12,1% 148 bil USD	12 % 165,6 bil USD	10%

- FDI companies play an important role in export sector (> 65%)
- Restructuring economic, with 3 focused areas :
 - + Governments Invest
 - + State enterprises
 - + Banking system;
- Breakthrough in 3 areas :
 - + Institutional reform
 - + The infrastructure
 - + Human resource development

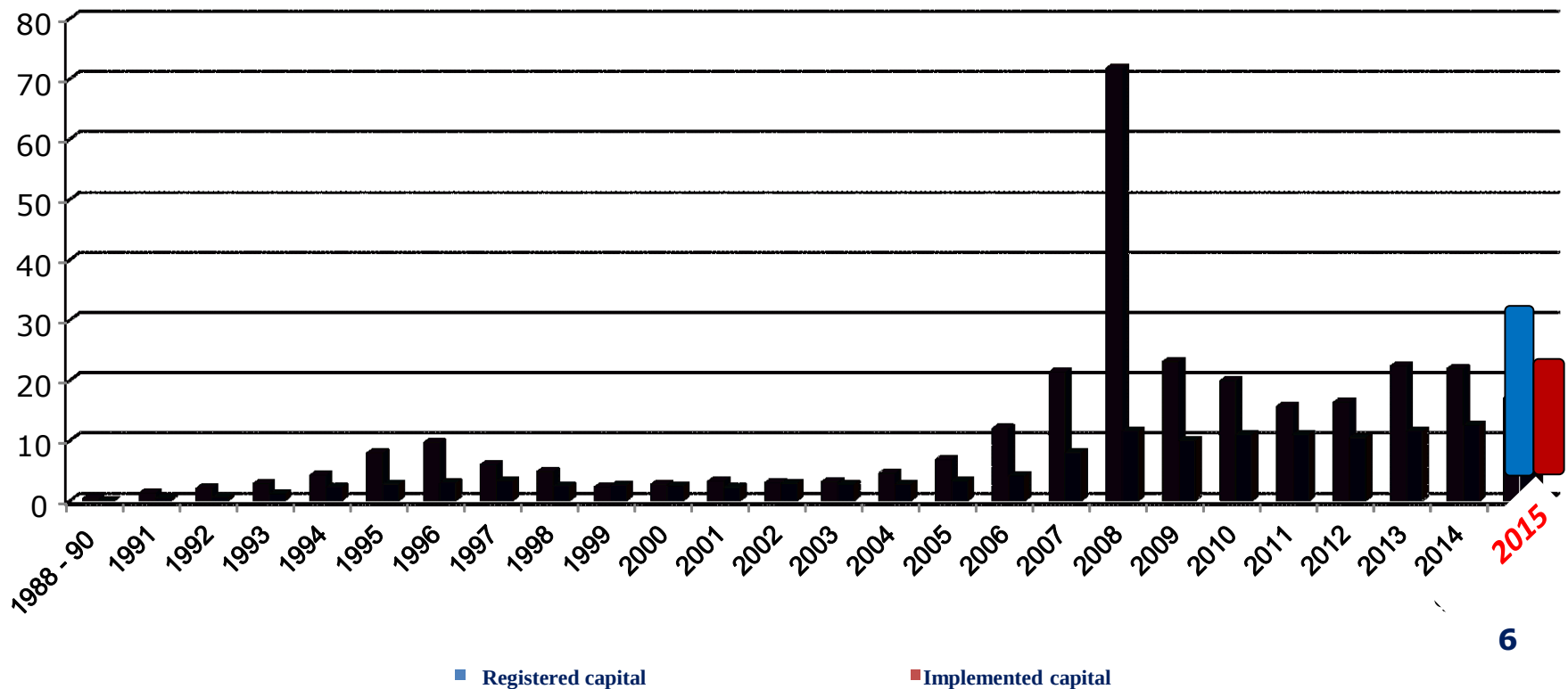
VIETNAM ECONOMY IN 2015

1. The highest **GDP** growth in 8 years (6.68%)
2. The Lowest **Inflation** in record(0.63%)
3. Flourished **FDI** (*registered and disbursed capital*)
4. Several of **FTAs** was signed and be effective (*TPP, EVFTA, VKFTA ...*)
5. Powerful innovation in **economic institutions**
6. To accelerate the **equitization** of state enterprises
7. **Interest rate and exchange rate** changes in a positive direction
8. **Real estate market** recovered
9. Improved **infrastructure**

OVERVIEW FDI IN VIETNAM

	2013	2014	2015
Registered capital	22.3 bil USD	21.9 bil USD	23.52 bil USD
Implemented capital	11.5 bil USD	12.5 bil USD	14.5 bil USD

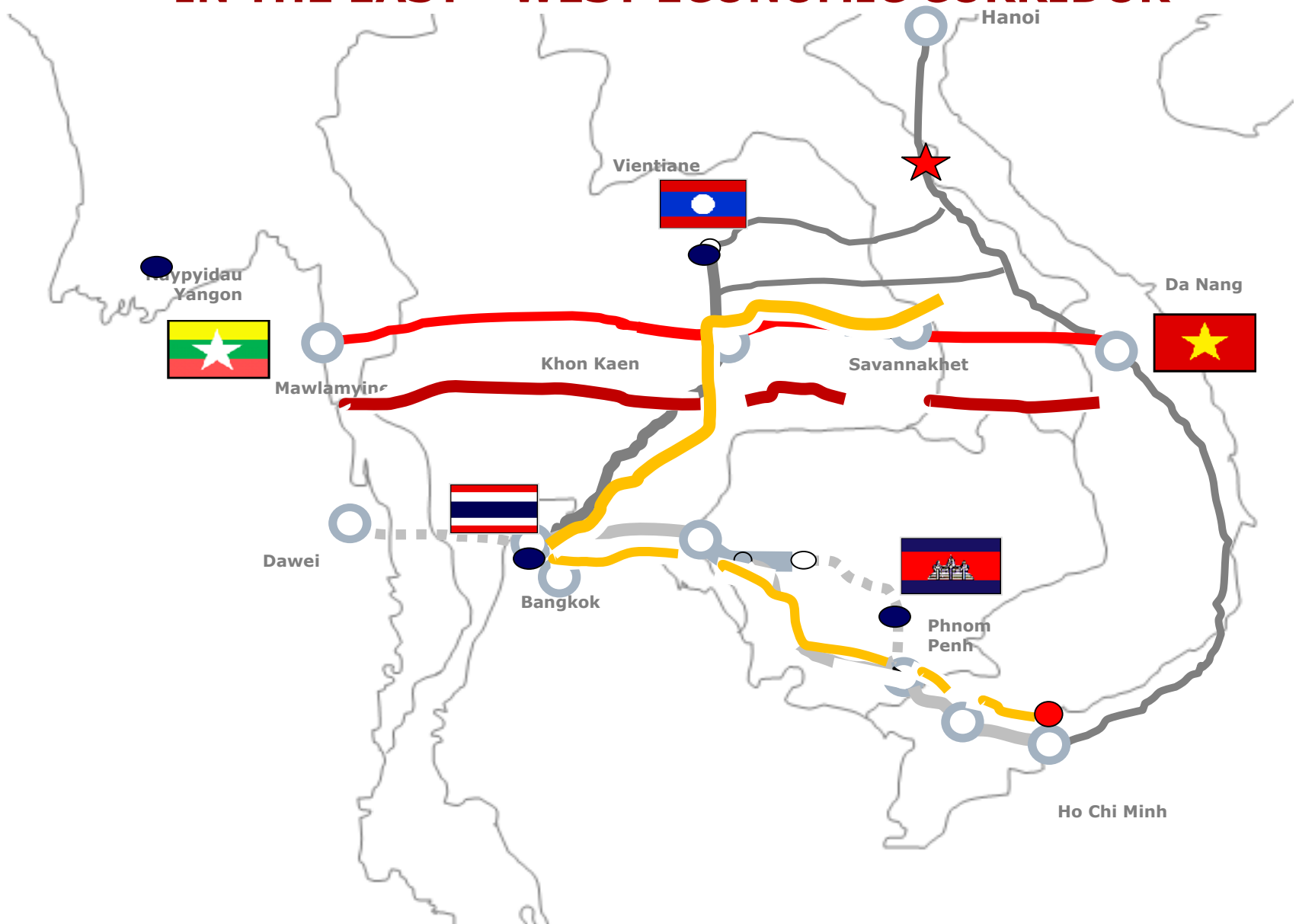
* Total registered investment capital is accumulated by **284.56** billion USD, accumulative disbursements is about **140** billion USD



STRATEGIC LOCATION- IN THE CENTRE OF ASEAN

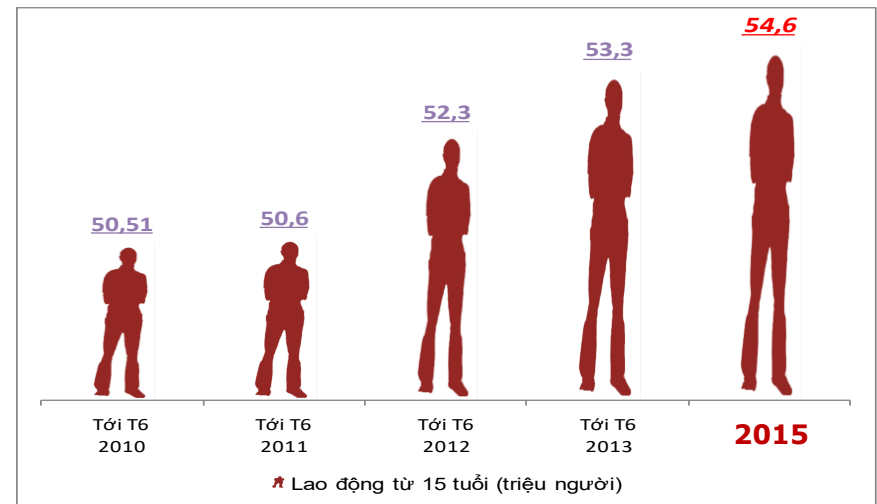
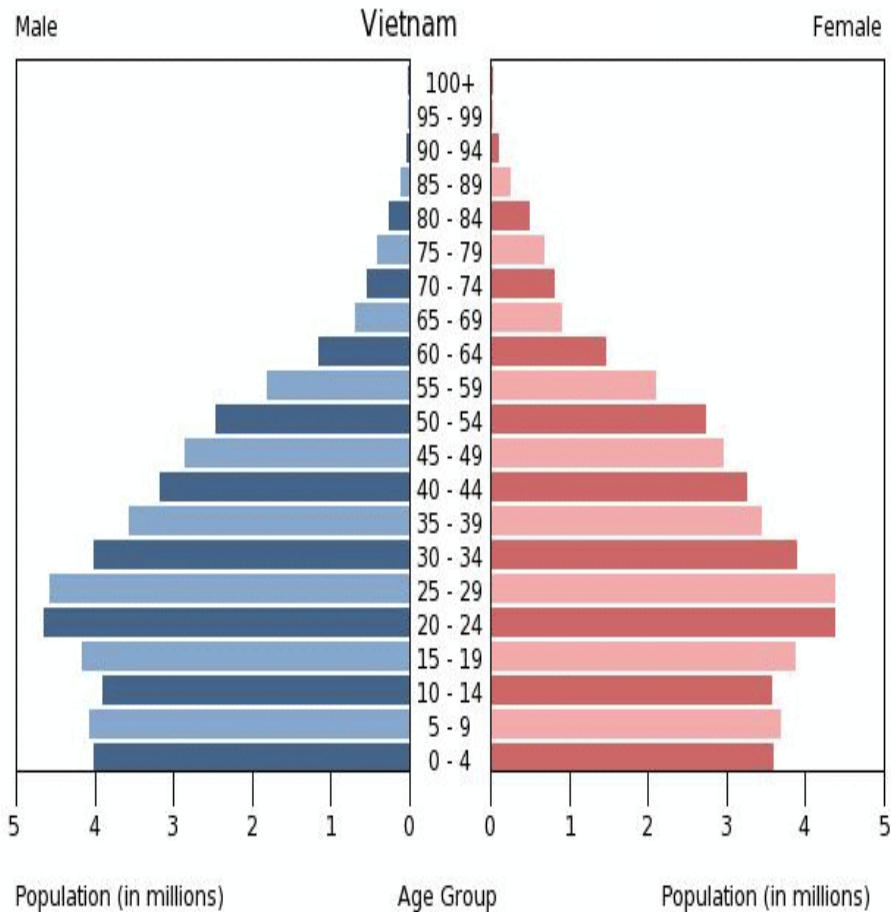


STRATEGIC LOCATION IN THE EAST - WEST ECONOMIC CORRIDOR



COMPETITIVE HUMAN SOURCE

POPULATION PYRAMID



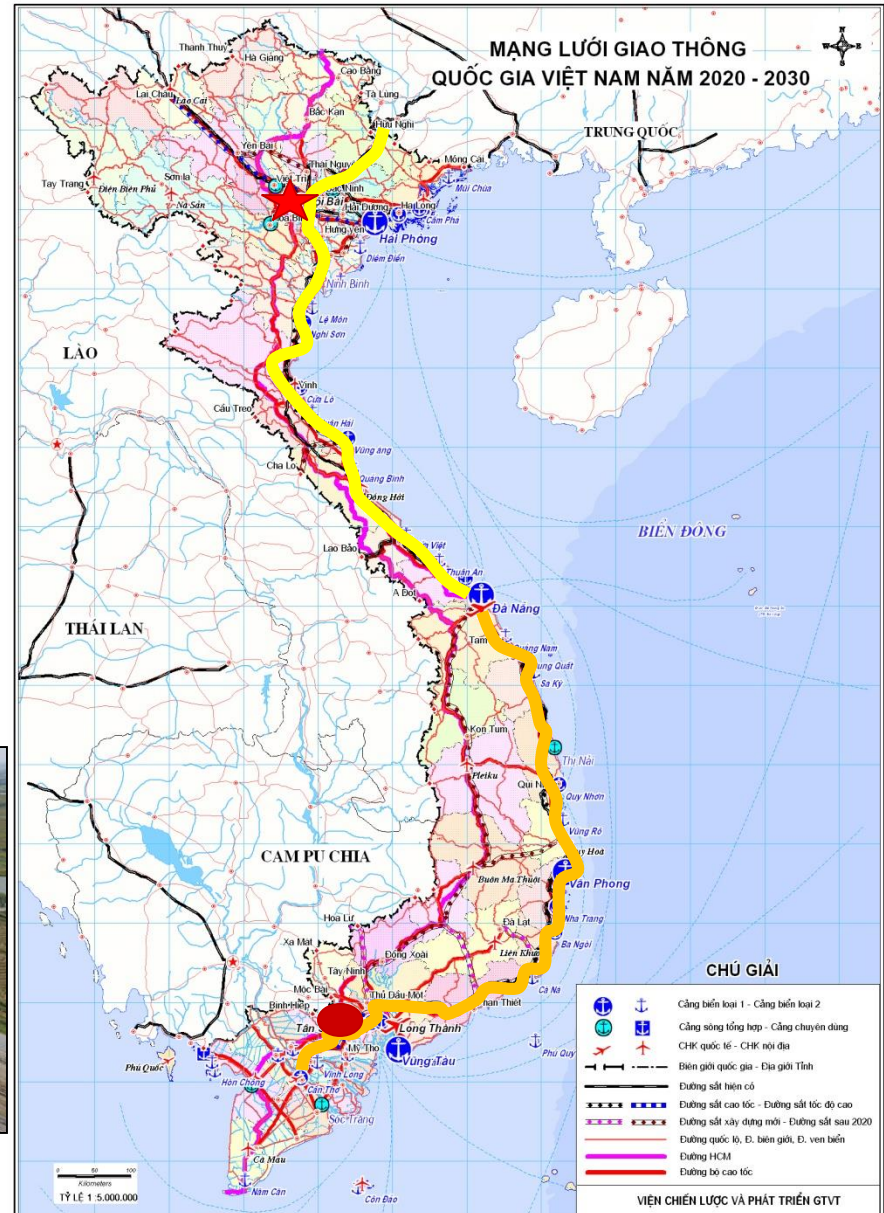
GRADUALLY IMPROVED INFRASTRUCTURAL NETWORK

Road

❖ By 2020: 2500 km highway road (2015: 720 km). Enhancing to invest in road connectivity with ASEAN countries and China



HaNoi - HaiPhong Highway road



GRADUALLY IMPROVED INFRASTRUCTURAL NETWORK

Seaport

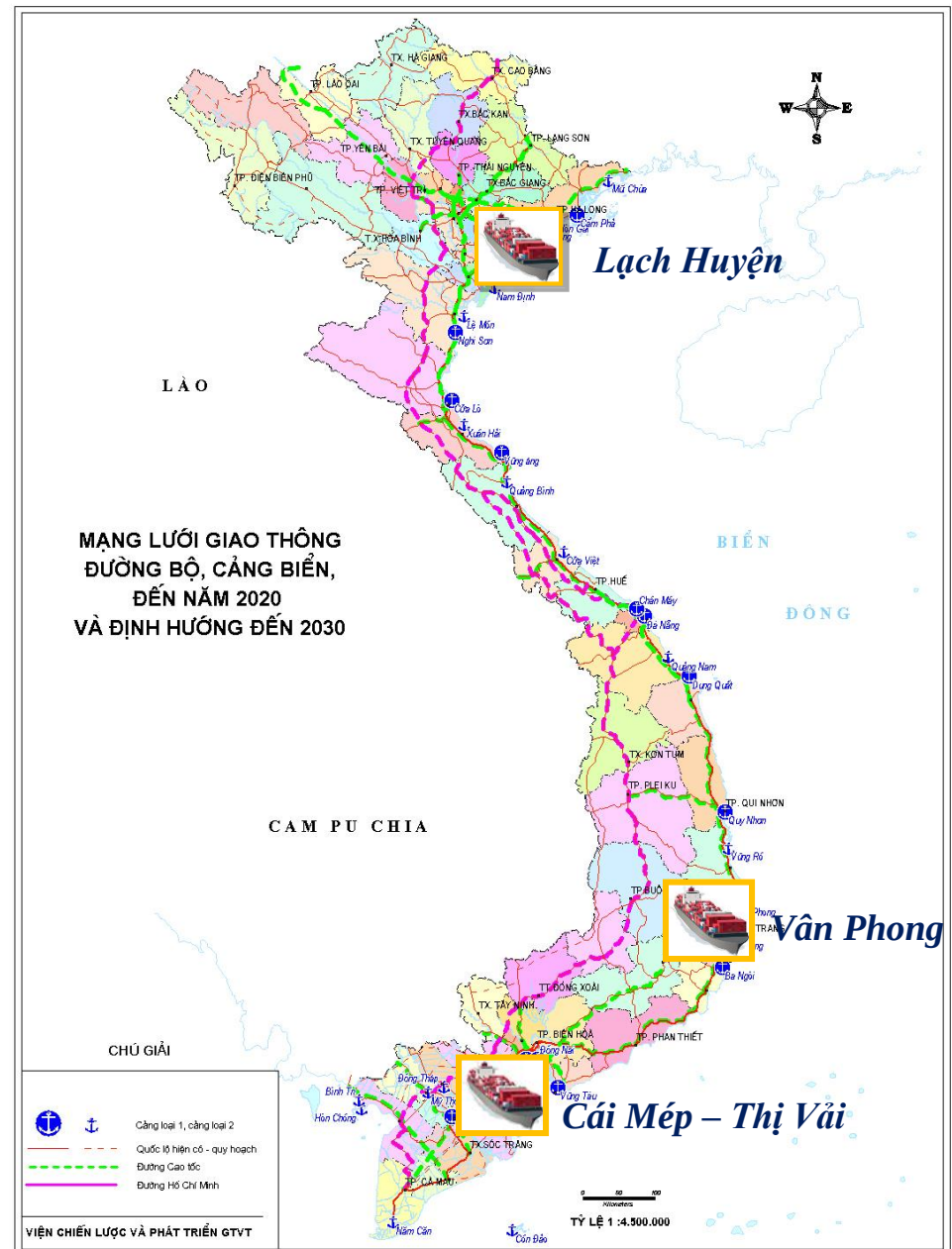
- 3,440 km of coastline

- 39 seaports, 3 Port 1A

International Transshipment (*Lach Huyen - HaiPhong, Van Phong, Cai Mep - Thị Vải*)



Lach Huyen International Transshipment



Airports

ĐỊNH HƯỚNG PHÁT TRIỂN CÁC CẢNG HÀNG KHÔNG VIỆT NAM ĐẾN 2020 VÀ SAU 2020

CHỦ GIẢI

- Cảng hàng không quốc tế
- Cảng hàng không nội địa
- Quốc lộ hiện có - quy hoạch
- Đường Cao tốc
- Đường Hồ Chí Minh

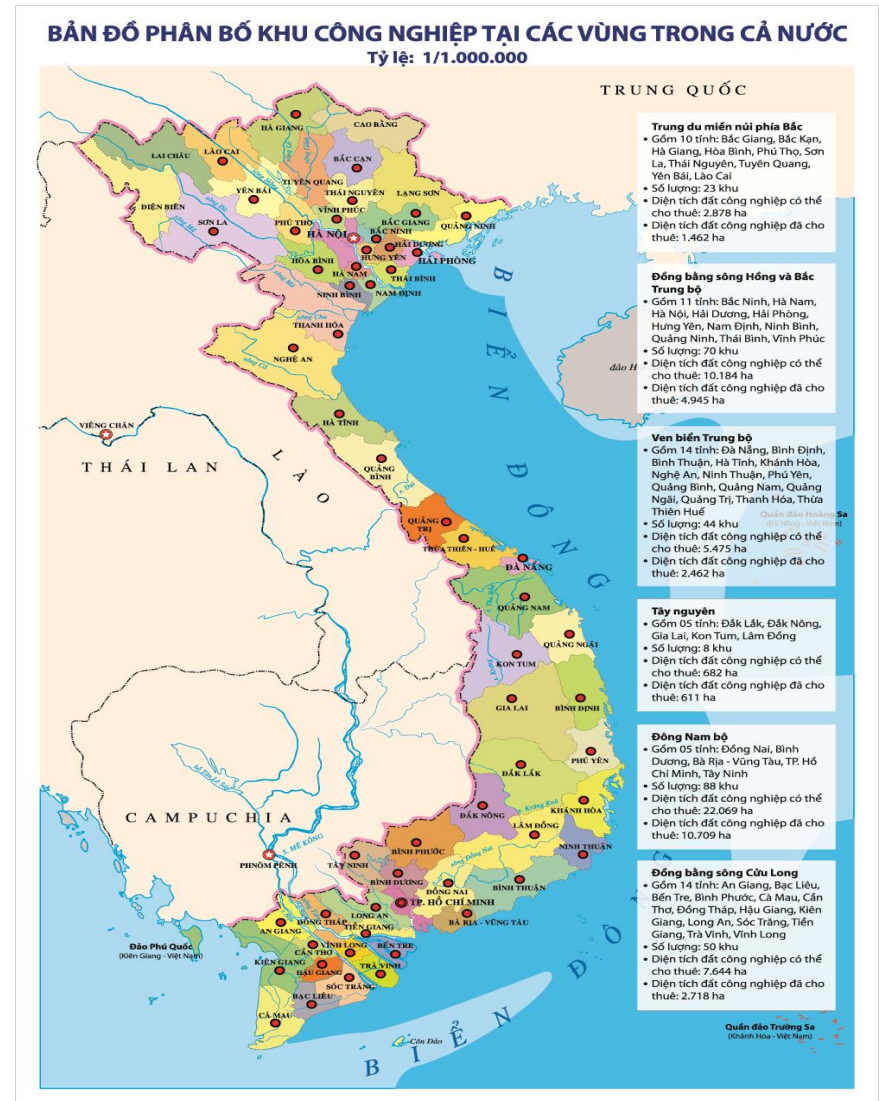
VIỆN CHIẾN LƯỢC VÀ PHÁT TRIỂN GTVT

TỶ LỆ 1 : 4.500.000

GRADUALLY IMPROVED INFRASTRUCTURAL NETWORK

INDUSTRIAL PARK AND ECONOMIC ZONES

- ❖ 312 Industrial Park
(inthere, 43 industrial parks are FDI)
- ❖ 15 coastal economic zones
- ❖ 03 high tech zones (and will be 06 high tech zones in year 2030)





BẢN ĐỒ PHÂN BỐ CÁC KHU KINH TẾ VEN BIỂN ĐÃ ĐƯỢC THÀNH LẬP
Tỷ lệ: 1/1.000.000



ECONOMIC INTERGRATION

By 2015, Vietnam is an important link of economic connection network with 55 partners, while 15 members of G-20



TPP (12 nước)



ECONOMIC INTEGRATION FREE-TRADE AGREEMENT (FTA)

11 signed FTAs

ASEAN-AEC

ASEAN - India

ASEAN – Australia/New Zealand

ASEAN – Korea

ASEAN – Japan

ASEAN – China

VietNam – Japan

VietNam – EU

VietNam – Korea

VietNam – Eurasian Economic Union

VietNam-Chile

TPP

Under negotiation FTAs

- RCEP (ASEAN +6)

- ASEAN - HongKong

- VietNam - EFTA

(Swiss, Iceland, Norway, Ai-xơ-len, Na-Uy, Liechtenstein)

OPENING AND ATTRACTIVE POLICY - FDI Orientation to 2020

- *Attracting large-scale projects, highly competitive products, joining the global value chain;*
- *Encouraging industrial projects, gradually shift from processing to manufacturing;*
- *Projects with high added value, using modern technology and being environmentally friendly;*
- ***Projects in infrastructure development***, *high-quality human resources training, R&D, modern services;*
- *Project in IT and biotechnology for agriculture and high-quality agriculture;*

(Resolution No.103 of Government, 2013)

SOME NEW POLICIES AND AMENDED INVESTMENT LAW & ENTERPRISE LAW

1. Investment procedure:

- Simplify investment procedure by separating procedures of investment registration and business registration;
- Reduce the time consuming for investment procedure (from 1 month to 15 days for ordinary investment projects);
- Adjust investment registration certificates and licensing authority for these investment projects which located outside of industrial zones, manufacturing area, high tech parks, economic zone;
- Apply online investment registration system.

2. Re-define the foreign investment projects : only projects with more than 50% foreign contribution which are subject to apply procedure of investment certificate (in the law 2005, this procedure was applicable to all foreign investment from 1% foreign contribution)

SOME NEW POLICIES AND AMENDED INVESTMENT LAW & INTERPRISE LAW

3. Make publicity of the list of sectors of prohibited or conditional investment and business

(i). List of sectors and products which are prohibited for investment and business, including:

- + List of narcotics (Appendix I);

- + List of dangerous chemicals and special minerals

(Appendix II);

- + List of endangered, rare and precious wild species (Appendix III) including 19 species of plant and 90 species of animal (consistent with the Convention on International Trade in plants, endangered wildlife).

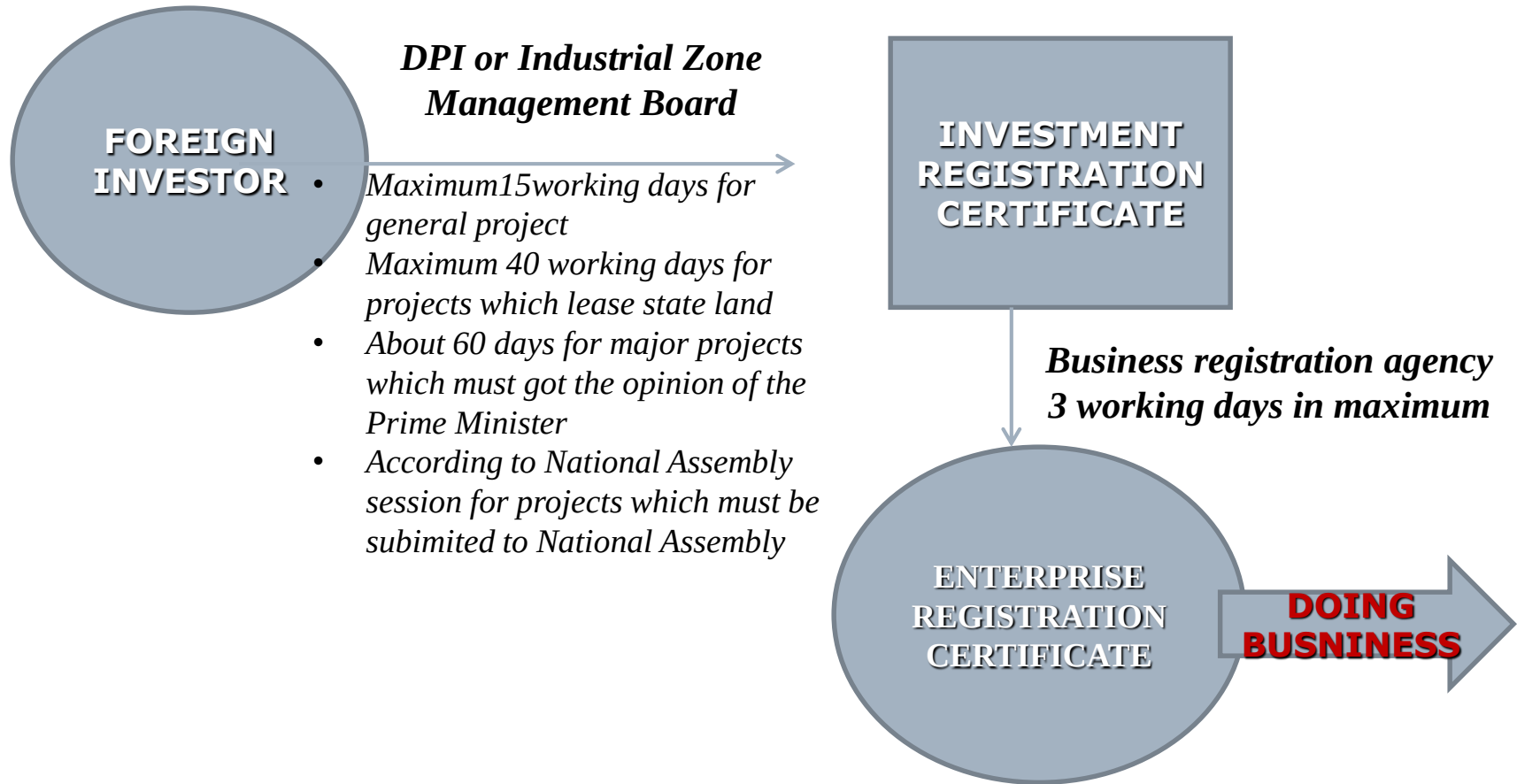
(ii) List of sectors of conditional investment and business (Appendix IV), including 267 business lines of which, the implementation of investment and business activity in such lines must meet the conditions for reasons of national defence, national and social security; social ethics, the health of the community.

These lists are published in website <https://dautunuocngoai.gov.vn/fdi>

AMENDED INVESTMENT LAW & INTERPRISE LAW

The process of investment licensing procedures

(According to the amended Investment Law)



The Government has issued **Decree 118** guiding details Investment Law which takes effect from the date of 27.12.2015

Some useful websites related to FDI

No	Website	Cơ quan
1	https://dautunuocngoai.gov.vn/fdi	National portal on foreign investment
2	www.chinhphu.vn	Electronic portal of the Government
3	www.mpi.gov.vn	Ministry of Planning and Investment
4	http://fia.mpi.gov.vn	Foreign Investment Agency
5	www.dangkykinhdoanh.gov.vn	Business Registration Management Agency
6	www.gso.gov.vn	General Statistics Office
7	www.khucongnghiep.com.vn	Vietnam Industrial Zone
8	www.dauthau.mpi.gov.vn	Electronic tendering system
9	www.moit.gov.vn	Ministry of Industry and Trade
10	www.mot.gov.vn	Ministry of transport

**Thank you very much for your
attention!**